



paramount  
projects



# Delivery Excellence Enabled

[www.paramountprojects.com.au](http://www.paramountprojects.com.au)

## ABOUT US

Paramount Projects is a dynamic and innovative organization that provides exceptional delivery of consulting services to a range of sectors, institutions and industries throughout Australia.

We have a solid track record of successful delivery that has cemented our reputation. Our success is based on our relationships with our clients, the depth of our people and the quality of our processes.

Through our passion for delivering outcomes for our clients, you will find Paramount is a 'hands-on' company that provides innovative solutions, practical advice and excellent service.

We are able to support your needs with a skilled, experienced and friendly team tailored to provide you with a high confidence of delivery success and exceptional outcomes.

## OUR **VISION**

To deliver lasting value to our clients, shareholders and employees who view Paramount as the preeminent Project Delivery Consultancy of choice.

## OUR **VALUES**

### **CUSTOMER FOCUS**

We strive to create value and build genuine relationships through tailored solutions

### **RESPECT FOR PEOPLE**

We respect and embrace diversity and listen and act in an inclusive manner

### **RESULTS DRIVEN**

We bring a 'can do' approach and set our sights on creating successful and durable outcomes

### **INNOVATION**

We thrive on exploring, evaluating and bringing the best of the future to our clients

### **INTEGRITY**

We are sincere, honest and principled and hold ourselves to high standards in everything we do. This requires both discipline and the ability to inspire human imagination



## WHAT WE DO

Paramount ensures “best-in-market” Portfolio, Program and Project management and delivery.

Having built the preeminent team of P3M consultants in Australia, we are a dynamic and innovative organization uniquely positioned to provide excellent client outcomes and value-for-money services and support. The calibre of our team, the quality of our processes and our passion for achieving excellent outcomes for our clients has cemented our solid track record of providing professional services to a range of industries across Australia.

We are a ‘hands-on’ company and provide innovative solutions, practical advice and excellent service to our clients. We are able to support your needs with our skilled, experienced and friendly delivery professionals so you can be certain that your requirements will be delivered not only successfully, but exceptionally.

# OUR SERVICES

Through extensive experience in multi-facets of project management and professional management development, Paramount have an extensive range of services.



**PROGRAM AND PROJECT  
MANAGEMENT**



**BUSINESS ADVISORY**



**STRATEGIC DEVELOPMENT AND LEADERSHIP**



**BUSINESS ANALYSIS**



**COMMUNITY CONSULTATION AND DEVELOPMENT**



**FACILITATION, MEDIATION  
AND NEGOTIATION**





## PROGRAM AND **PROJECT MANAGEMENT**

Project management is the strategic competency that enables organizations to deliver expected benefits and value through effective planning, organization and risk mitigation.

The value of project management becomes apparent when your organization's value proposition is not exclusive to your market. It is how your organization accomplishes its mission that provides a competitive advantage. Organizations that value project management understand that the contributions of project management professionals increase project success rates, create efficiencies and improve alignment with your organizational strategies.

For projects, we employ industry best practice standards in project management PMI's; PMBOK®; Prince2® and Agile, customized to meet our customers' requirements. The projects we run are characterized by:

-  Clarity and consistency of vision.
-  Being benefits or value driven.
-  Integration and co-ordination of projects and delivery.
-  Leadership, influence, management and direction of the transition, including cultural transition.

## BUSINESS **ADVISORY**

Paramount has the experience to help solve complex business performance problems for our clients and deliver successful program and project outcomes to grow, optimize and protect their businesses.

Through our collaborative approach, combined with an extensive connected network and deep understanding of complex industry issues, Paramount is committed to supporting government and corporate clients to improve strategic planning, procurement and delivery of services and assets. We work to improve services, asset and business operations in a range of sectors. Our experience extends across the Government, Resources, Property, Finance, Utilities and Defense Sectors in Australia, Asia and Europe.

Paramount has deep expertise in transformational improvement programs in corporate strategy, asset portfolio performance improvement, procurement strategy, processes and systems.

In a world of ever growing complexity and uncertainty, our expertise and disciplined approach supporting our clients turns problems to opportunity and innovation. Paramount continually seeks to innovate to improve ways of working as we collaborate with clients to seek better solutions and to integrate improvement opportunities through their entire organization.



## STRATEGIC DEVELOPMENT AND LEADERSHIP

The effectiveness of your organization is directly dependent on the effectiveness of your leaders. Strategic planning is vital in clarifying where your organization is going and how you are going to get there.

In developing strategies with our clients we seek the 'sweet spot' where passion, capability and outcomes meet. A clear vision, mission and set of values supported by leadership that drives great organization outcomes establishes legacy, resilience, sustainability, excellence and value.

Paramount facilitates building a strategic plan for an organization by using an approach that has been proven effective and tailoring it to fit the unique characteristics of your company.

We will work with your organizational leaders to develop future goals, and then we will help to create more detailed steps that will help you to make progress toward your goal within the desired timeframe. The end result of developing a strategic plan for your organization is a detailed blueprint on how to be successful.

## BUSINESS **ANALYSIS**

Recent studies have indicated that the number one reason projects fail is that they don't have an appropriate understanding of the requirements they are seeking to deliver on.

On our projects we work with our clients and other stakeholders to elicit an appropriate understanding of why. To support this, for Business Analysis deliverables (Business Case, Business Requirements Documents, Specifications, Gap Analysis, Designs etc.) we leverage standards such as the IIBA's (International Institute of Business Analysis) and BABOK (Business Analysis Body of Knowledge). For these deliverables we leverage these high level Business Analysis processes:

- Enterprise analysis or company analysis
- Requirements planning and management
- Requirements elicitation
- Requirements analysis and documentation
- Documentation
- Requirements communication
- Solution assessment and validation

# COMMUNITY **CONSULTATION** AND **DEVELOPMENT**

Good consultation can take time, for example, to develop and communicate objectives, receive feedback and, most important, establish credibility and trust.

Whether working with governments, private companies, not for profit organizations or communities, Paramount understands the requirements of identifying all stakeholders, consulting widely and engaging with all people who may be impacted by, and influential in, the achievement of outcomes.

Consultation may take a variety of forms including interviews, workshops, structured

surveys and unstructured discovery/ brainstorming techniques.

We have a deep understanding of consultation requirements when dealing with Aboriginal groups and communities. Levels of influence and authority are also important from individual community members, to family groups, board directors, historical interests, traditional owners, and native-title holders. Lasting solutions are only possible if consultation is carefully project managed and occurs widely, openly and allows repeated opportunities for people to contribute.



# FACILITATION, MEDIATION AND NEGOTIATION

Paramount provides exceptional services in achieving facilitated, mediated or negotiated solutions. We use innovative and highly collaborative processes in working with organizations, groups and communities.

We are also skilled in mediating workable settlements between parties or individuals.

Wherever able, we follow open and inclusive methods including workshops, forums and focus groups. All stakeholders will feel fully engaged and invited to participate in ways that are thoughtful and meaningful.



# OUR CLIENTS, PARTNERSHIPS & AFFILIATION



Government of **Western Australia**  
Department of **Housing**



**DFES**  
Department of Fire &  
Emergency Services

**Shire OF  
Wiluna**



Wagga Wagga  
City Council



**Queensland  
Government**



Department of  
**Education**



Transport  
**Roads & Maritime  
Services**



Family &  
**Community Services**



**integrity**



Government of **Western Australia**  
**Housing Authority**

## OUR PEOPLE



### ANTHONY BEOR

PARTNER

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Anthony is one of the founding directors at Paramount Projects and holds the position of Chief Executive Officer. He has over 15 years' experience in the project management industry with a proven track record of delivery in demanding commercial and government organisations across a range of industries. Anthony holds a Bachelor of Commerce Double Majoring in Information Systems & Finance.

Anthony established Paramount Projects in 2014 with other high achievers and quickly grew the team through their preeminent service reputation. Paramount now has offices in Perth and Sydney. As Chief Executive Officer of Paramount Projects, Anthony is accountable for the company's performance and in leading the organisation to meet its strategic goals. His passion and commitment to engage with all aspects of Paramount's business has seen Anthony continue to provide project management services to a number of organisations.

Experienced in all stages of the project life-cycle from proposal of project to handover and delivery to operational environments, Anthony is equally comfortable with small rapidly developed projects or large multi-phase projects that form part of a larger program or portfolio. He has the ability to adapt style and approach to identify and manage long-range risks or immediate critical issues with equal effectiveness. Anthony is willing to challenge the status quo and act as a catalyst for positive change within an organisation.

## OUR PEOPLE



### **TREVOR RABIE**

PARTNER

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Trevor is a co-founder of Paramount Projects and is an internationally recognised project manager and consultant. Prior to setting up Paramount Projects, Trevor worked for 20 years in the corporate and government sector leading high profile change programmes in excess of \$150 million.

As Project Director, Trevor requires that Paramount's project portfolio is delivered successfully whilst also meeting and exceeding customer requirements and expectations.

Trevor specialises in enabling organisations to improve their delivery capabilities so that they gain control of their projects and become great role models for others to follow. He does this through a combination of leadership, management, mentoring and consulting.

Trevor is passionate about managing the right projects and managing projects right. Trevor works with organisations to establish a clear vision that will engage and inspire. The establishing appropriate mechanisms to enable successful delivery of the vision and sustainable value.

## OUR PEOPLE



**DR JAMES BUTTERWORTH**  
PARTNER

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With a PhD in Psychology and specific interests in corporate and community development, James has built a high level of management capability over 20 years in diverse metropolitan, rural and remote settings. Commencing as a project scientist with CSIRO in the 1990s, he has many years of experience in consulting and undertaking research and development work across Australia.

This includes expertise in Strategic planning, Corporate and community development, including Aboriginal organisations, housing, natural resources management, emergency management and disaster mitigation in the last 7 years, James has helped to drive significant Aboriginal housing reforms in Western Australia.

As Project Director, James provides specific insights into ensuring research and project delivery methods produce reliable and valid results. This includes both quantitative and qualitative consultative and analytical techniques. Particular interests include community development, group facilitation and stakeholder engagement. James is also passionate about emerging thinking and practice regarding social return on investment, social capital, sense of community and volunteerism.



## CONTACT US

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